

Budget Best Practices in Higher Ed

August 23, 2019

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Agenda

FY 20 Revenue by Category & Historical Trends

FY 20 Expenditures by Category

FY 20 Budget

President's Goals

Best Practices

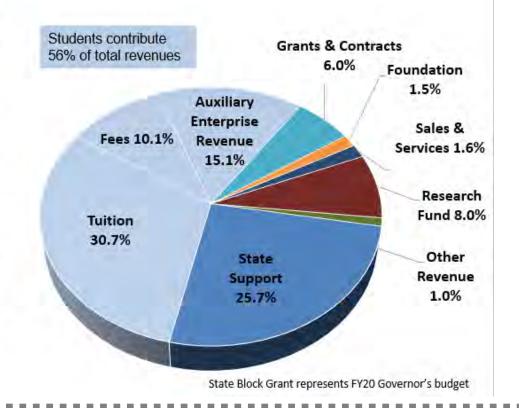


UConn Budget

FY20 Revenue by Category

The University relies more on tuition than any other revenue source at nearly 31%, greater than state support at 26%.

Revenues (\$M)		
State Block Grant		200.4
Fringe Benefits & Adjustments		171.1
Total State Support	\$	371.5
Tuition		443.3
Fees		146.5
Grants & Contracts		86.1
Foundation/Endowment		21.7
Sales & Services		23.7
Auxiliary Enterprise Revenue		218.3
Other Revenue		14.9
Total Operating Fund	\$	1326.0
Research Fund		118.0
Total Revenues	\$	1444.0



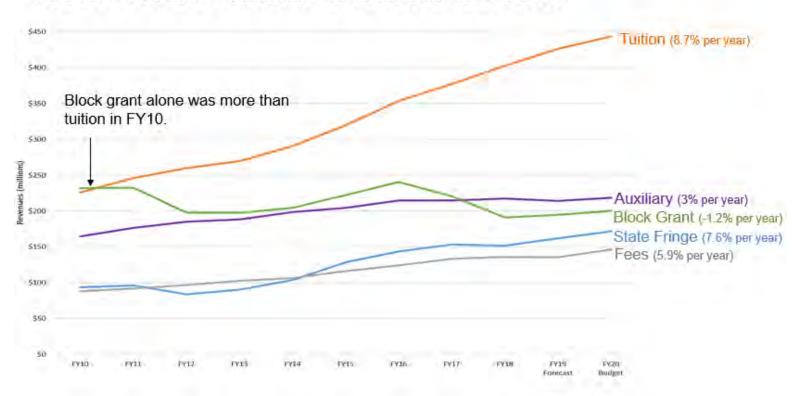
Note: Use of decimals may result in rounding differences.



UConn Budget

Revenue Trend

As the State block grant has been declining, tuition has increased. Therefore, there is a dire need to increase other sources of revenue.



Note: Does not include grant, foundation and other sales and service revenue



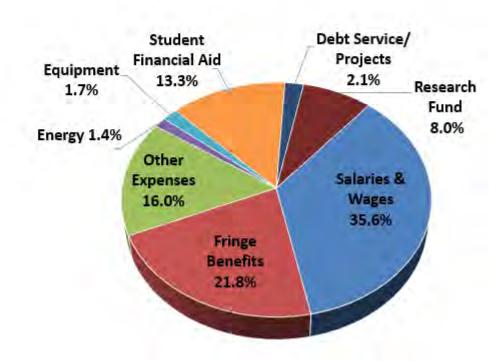
UConn Budget

FY20 Expense by Category

Salary and fringe benefit costs are growing at a significant pace and account for over 57% of the University's operating budget.

Expenditures (\$M)

Total Expenditures	\$	1463.6
Research Fund		117.1
Total Operating Fund	\$	1346.5
Capital Projects		4.2
Debt Service	27.0	
Student Financial Aid	194.7	
Equipment	25.5	
Energy	20.7	
Other Expenses	234.2	
Fringe Benefits		318.7
Salaries & Wages		521.7





UConn FY20 Budget

Spending Plan for Fiscal Year 2020 (\$M)		
Revenues:		
State Block Grant	\$200.4	
Fringe Benefits & Adjustments	\$171.1	
Total State Support	\$371.5	
Tuition	\$443.3	
Fees	\$146.5	
Grants & Contracts	\$86.1	
Foundation/Endowment	\$21.7	
Sales & Service Education	\$23.7	
Auxiliary Enterprise Revenue	\$218.3	
Other Revenue	\$14.9	
Total Operating Funds	\$1326.0	
Research Funds	\$118.0	
Total Revenues	\$1444.0	
Expenditures:		
Salaries & Wages	\$521.7	
Fringe Benefits	\$318.7	
Other Expenses	\$234.2	
Energy	\$20.7	
Equipment	\$25.5	
Student Financial Aid	\$194.7	
Debt Service/Projects	\$31.1	
Total Operating Funds	\$1346.5	
Research Funds	\$117.1	
Total Expenditures	\$1463.6	
Net Gain/(Loss)	-\$19.6	
Lapses	\$19.6	
Final Net Gain/(Loss)	\$0.0	



President's Goals

- √ Focus on research and academic enterprises
- ✓ Ensure quality of the student experience
- ✓ Recruit highly talented faculty

These initiatives require investment.

Budget best practices help us achieve these goals.



Budget Best Practices

Resource Management

- <u>Analyze the available resources</u> University supported (2L) funding, revenue generating programs, foundation and IDCs).
- Make decisions regarding improving revenue streams from:
 - Entrepreneurial activities
 - Research activity
 - Philanthropic funding

Performance Management

- Review the expenditure patterns. OIRE has great tools that measure productivity and analyze trends.
- Reallocate resources based on performance and productivity.
- Spinoff successful programs to partners with more resources.
 - External partners
 - Private entities

Your Unit's business office, the Provost's office, Office of Budget & Planning, CETL, Office of VPR and Foundation can provide you with additional guidance.



Budget Best Practices

Contact me with questions via email at <u>Darshana.Sonpal@uconn.edu</u>

